11 Outline

ROSPECTIVES

Crafting powerful presentation intros (through a story arc lens)

Before-After-Bridge





INTROSPECTIVES

The Introspectives series adapts classic story frameworks into presentation outlines, and showcases their unique introduction structures.

Complete with actionable examples, and explanations, **Introspectives will help anyone** deliver more meaningful and impactful presentations.





CONTENTS

PARTI

Today's framework: "Before-After-Bridge"

PART II

- Adapting it for presentations
- Presentation types it's good for

PART III

The Introspective: a deep dive on the intro

PART IV

How to use it for your next presentation





PARTI Before-After-Bridge

A transformative story arc that links the past, present, and future with a focus on change and outcome.



Setting the scene and presenting the initial situation or problem, highlighting the challenges or issues that need to be addressed

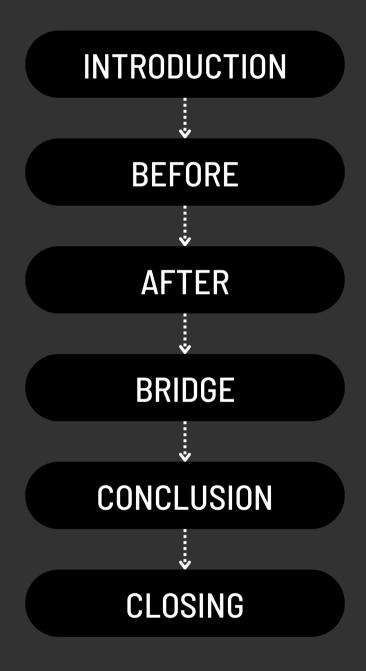
Describing the transformation that has occurred, showcasing the improvements or solutions that have been implemented

Detailing how the transition from 'Before' to 'After' was made, outlining the steps, decisions, or actions that led to the change





PARTII Before-After-Bridge (adapted)







Before-After-Bridge (adapted)

THIS STORY ARC IS GREAT FOR

Product or Service Demos

Introducing a new product or service by highlighting the current problems or limitations that it addresses, showcasing the improvements or benefits, and bridging with how the product/service enables the transition.

Business Case Studies

Demonstrating the impact of a strategy or initiative by presenting the state of affairs before implementation, the results or improvements after, and the strategic steps that bridged the two states.

Personal Transformation Stories

Sharing personal growth or success stories that begin with the initial struggles or situations, follow through to the improved state after making certain changes, and explain the actions that facilitated the transformation.

Marketing and Sales Presentations

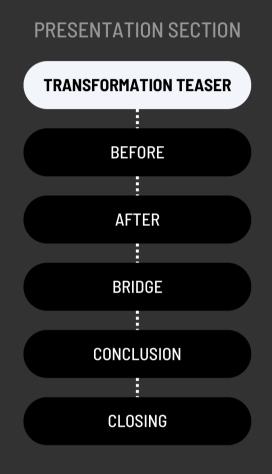
Persuading customers or stakeholders by discussing the limitations of their current situation, detailing how life could be improved with a particular product or service, and guiding them on the steps to make the change.





Before-After-Bridge (adapted)

Walkthrough of the story arc after it's been adapted for presentations



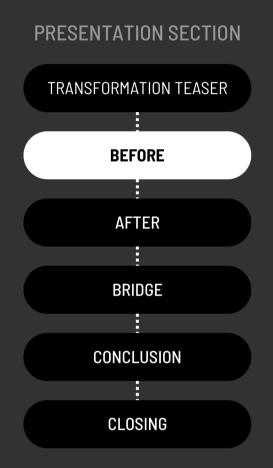
INTRO TRANSFORMATION TEASER

Warm up the audience, outlining the presentation's direction and engaging them with a snapshot of the current problem, a tease of the transformation, and a bridge hinting at the solution.





Before-After-Bridge (adapted)



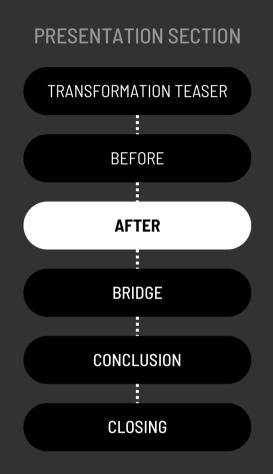


The current scenario is dissected here, detailing the audience's familiarity with the issue, the impact on stakeholders, and the root causes that have led to the present state.





Before-After-Bridge (adapted)



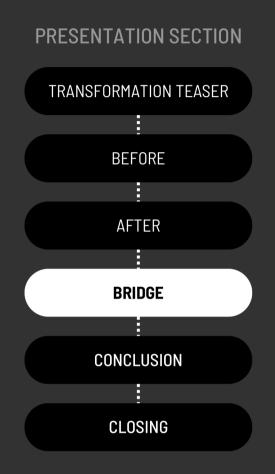


Paint the vision of the future once solutions are implemented, highlighting the benefits realized and the upliftment of stakeholders, creating a vivid contrast to the 'Before' scenario.





Before-After-Bridge (adapted)



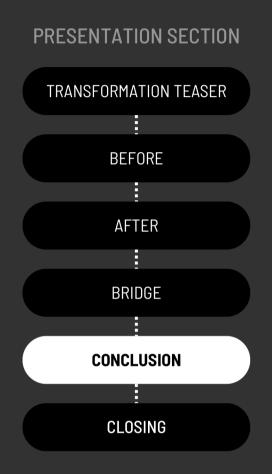


The practical part of the presentation, where actionable steps and strategies are introduced to bridge the gap from the current state to the envisioned future, involving stakeholders in the process.





Before-After-Bridge (adapted)



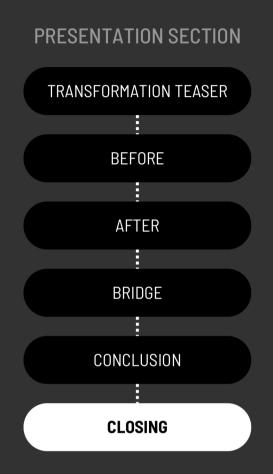
#5 CONCLUSION

A recapitulation of the vision and the journey from the 'Before' state to the 'After' state is given here, reinforcing the message and urging the audience to take concrete actions.





Before-After-Bridge (adapted)



#6 CLOSING

Express gratitude and leaves the audience with a memorable thought or statement, reinforcing the presentation's message and ensuring a lasting impact.





It's time for the NTROSPECTIVE

A DEEP DIVE INTO THE STRUCTURAL DESIGN OF THE BEFORE-AFTER-BRIDGE INTRO

PARTIII Deep dive into the intro

CURRENT SCENARIO SNAPSHOT AUDIENCE'S FAMILIARITY PROMISE OF TRANSFORMATION **EMOTIONAL ENGAGEMENT** HINT AT THE SOLUTION **ENGAGEMENT QUESTION** PRESENTATION OVERVIEW WHY IT MATTERS





Deep dive into the intro

INTRO



CURRENT SCENARIO SNAPSHOT

Start with a brief statement or visual that encapsulates the prevalent problem or the current situation.

EXAMPLE

"Currently, many cities grapple with air pollution..."





Deep dive into the intro

CURRENT SCENARIO SNAPSHOT

AUDIENCE'S FAMILIARITY

PROMISE OF TRANSFORMATION

EMOTIONAL ENGAGEMENT

HINT AT THE SOLUTION

ENGAGEMENT QUESTION

PRESENTATION OVERVIEW

WHY IT MATTERS

AUDIENCE'S FAMILIARITY

Touch upon how the audience might already be aware of or affected by this problem, making them a part of the narrative.

EXAMPLE

"You've likely experienced the smog, the health alerts, and the obscured skylines..."





Deep dive into the intro

CURRENT SCENARIO SNAPSHOT

E
AUDIENCE'S FAMILIARITY

E
PROMISE OF TRANSFORMATION

E
EMOTIONAL ENGAGEMENT

E
HINT AT THE SOLUTION

E
ENGAGEMENT QUESTION

E
PRESENTATION OVERVIEW

WHY IT MATTERS

PROMISE OF TRANSFORMATION

Give a glimpse of what's possible, painting a miniature picture of the potential benefits.

EXAMPLE

"...But imagine a city with clean, clear air, where children play outside without worry."





Deep dive into the intro



EMOTIONAL ENGAGEMENT

Use a brief story, statistic, or visual that contrasts the current scenario with the potential future.

EXAMPLE

"A city where the number of respiratory diseases drops dramatically."





Deep dive into the intro

CURRENT SCENARIO SNAPSHOT

AUDIENCE'S FAMILIARITY

PROMISE OF TRANSFORMATION

EMOTIONAL ENGAGEMENT

HINT AT THE SOLUTION

ENGAGEMENT QUESTION

PRESENTATION OVERVIEW

WHY IT MATTERS

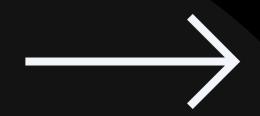
HINT AT THE SOLUTION

Without giving away too much, tease the solution or approach that will be the bridge from 'Before' to 'After'.

EXAMPLE

"Today, we're going to explore a revolutionary approach to urban planning and green technology..."





Deep dive into the intro

CURRENT SCENARIO SNAPSHOT

AUDIENCE'S FAMILIARITY

E
PROMISE OF TRANSFORMATION

E
EMOTIONAL ENGAGEMENT

HINT AT THE SOLUTION

ENGAGEMENT QUESTION

PRESENTATION OVERVIEW

WHY IT MATTERS

ENGAGEMENT QUESTION

Pose a question to the audience that encourages them to think about the transition from 'Before' to 'After'.

EXAMPLE

"Are you ready to see how we can transform our city into a beacon of environmental health?"





Deep dive into the intro

CURRENT SCENARIO SNAPSHOT E AUDIENCE'S FAMILIARITY E PROMISE OF TRANSFORMATION E EMOTIONAL ENGAGEMENT E HINT AT THE SOLUTION E ENGAGEMENT QUESTION E WHY IT MATTERS

PRESENTATION OVERVIEW

Briefly outline what the audience can expect from the presentation.

EXAMPLE

"We'll delve into the root causes of urban pollution, envision a greener future, and reveal the path forward."





Deep dive into the intro

CURRENT SCENARIO SNAPSHOT AUDIENCE'S FAMILIARITY PROMISE OF TRANSFORMATION EMOTIONAL ENGAGEMENT HINT AT THE SOLUTION ENGAGEMENT QUESTION PRESENTATION OVERVIEW :

WHY IT MATTERS

WHY IT MATTERS

Reinforce the importance of the topic and its relevance to the audience.

EXAMPLE

"Because creating a sustainable urban environment is not just a dream; it's a necessity for our future."





How to use this outline





11 Outline

Outline is the only tool that helps you map out your presentation's outline.

Quickly map out your presentation idea

Plot your sections and slides on a timeline to keep on track

5:00

15:00

25:00

30:00

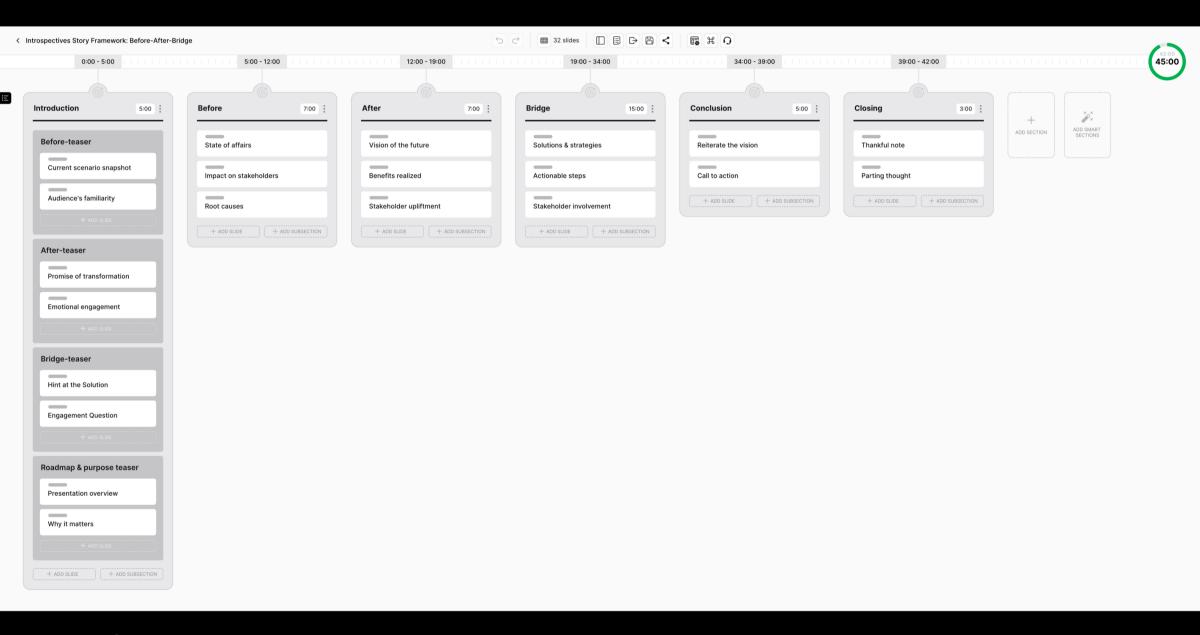
45:00

INTRODUCTION

Descriptive slide title

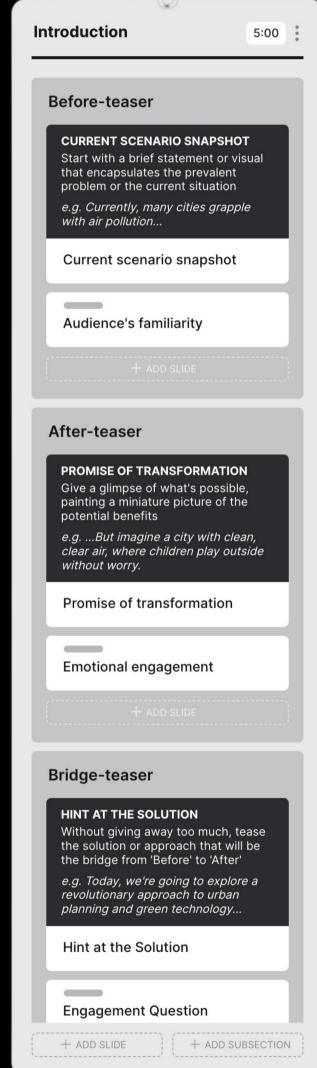
1º1 Outline

Includes templates based on common SaaS/Agency/business use-cases and the best story frameworks



All 32 slides of the adapted framework for "Before-After-Bridge"

1º1 Outline



And has the same actionable hints and examples from this Introspective



11 Outline



Unpack your purpose with goal-based sections

audience experiences



By the end of this section I want the audience to feel excited about my big new idea, to know about my downloadable checklist, and take a photo of my download link slide.

Part 1 - The Experience

10:00

The first main section that unlocks the magic of my amazing new process





With more amazing slides

Key Takeaway

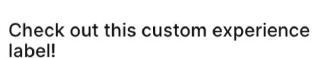
Can you handle this much jelly in one sitting? I doubt it, but I hope so.

Motivational ♠ 💋 🗐 🗐









Key Takeaway

Now you can make Outline fit your own terminology and use cases

Mind Blown

When I show this slide I want the audience to feel:

Stoked To Learn

+ ADD SLIDE

+ ADD SUBSECTION

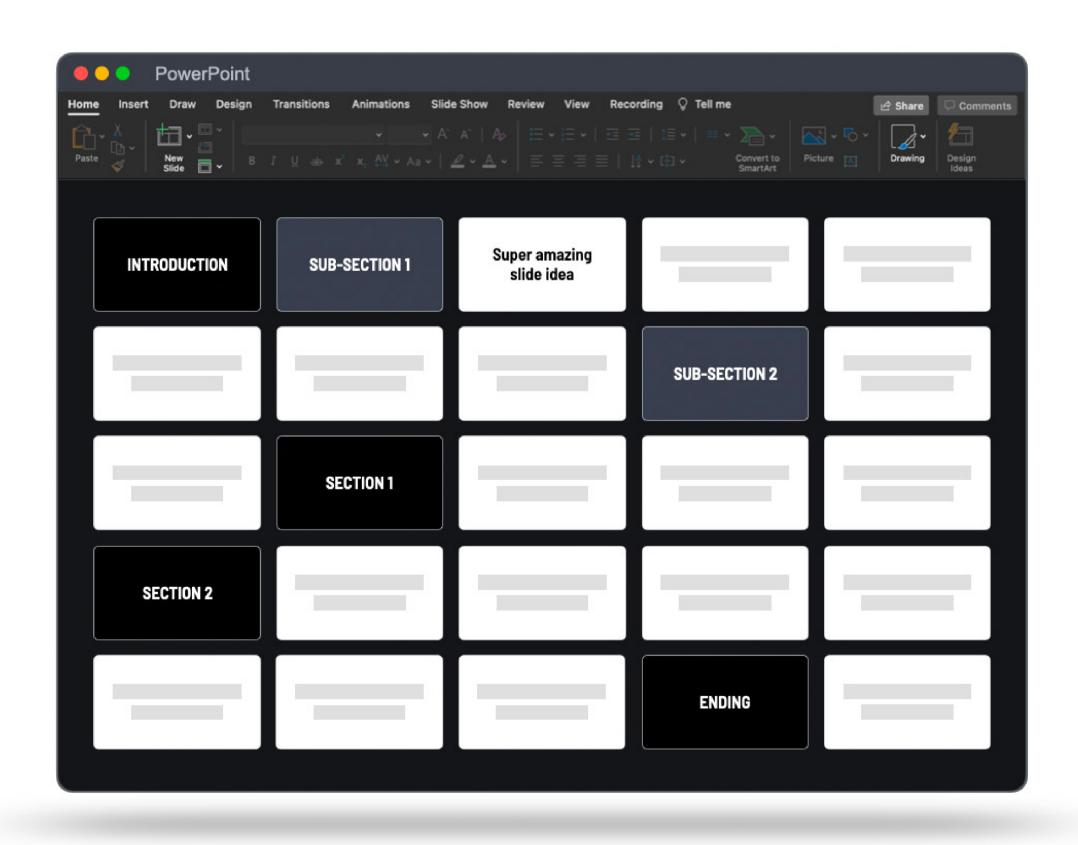
Add speaker notes and content requirements



takeaways



When your outline is complete, export placeholder slides to your favourite platform like PowerPoint or Keynote



1'I Outline

Use this outline for your next presentation

Get 50% off for 3 months with code intro50

